

| PROGRAM: PICK SALES - 3 days | | | |
|--|---------|---------------------------------------|---|
| Date & Time | | Activity | Notes |
| Day 1 - Travel day & Welcome reception | | | |
| | | Travel to destination | |
| | | Fravel to destination | |
| 6.00pm | 9.00pm | Welcome Reception | 3 hour package including light entertainment and AV |
| Day 2 - Full Day | | | |
| 8.30am 8.55am Arrival & Coffee | | | |
| 8.30am | 8.55am | Arrival & Coffee | Tea, Coffee, juice and pastries |
| 9.00am | 9.15am | MC 'Nigel' - Welcome | House keeping delivered differently! What to expect from the next 48 hours |
| 9.15am | 9.40am | Internal speaker / presentation | This time available for client to provide own presenter, corporate messaging, internal content |
| 9.40am | 9.45am | Q&A | Facilitated by MC, interactive and entertaining "what do you want to get out of today" . This information will be used by keynote speakers moving forward. |
| 9.45am | 10.30am | Keynote Speaker (1) | Renowned thought leader on customer experience. Combines consumer insights with research into buying behaviour, delivering businesses powerful strategies for connecting with their customers. Speaker can be tallored to client brief. |
| 10.30am | 10.45am | Q&A - Keynote speaker (1) | Opportunity to flesh out objectives to tailor upcoming workshop |
| 10.45am | 11.05am | Morning tea | |
| 11.05am | 11.15am | MC - energetic fun to re-engage | Interactive "wrap" on event so far. |
| 11.15am | 11.55am | Internal speaker / presentation | This time available for client to provide own presenter, corporate messaging, internal content |
| 11.55am | 12noon | Q&A | Open discussion/ questions for internal speaker |
| 12noon | 1.00pm | Keynote speaker (1) - Workshop Part I | This workshop is presented by your keynote speaker (1). Provides cohesive tailored messaging and 'take-home' value for participants. |
| 1.00pm | 2.00pm | Lunch | |
| 2.00pm | 2.10pm | MC - energetic fun to re-engage | Interactive "wrap" on event so far. |
| 2.10pm | 3.00pm | Keynote speaker - Workshop part II | Part 2 of workshop presented by keynote speaker (1). |
| 3.00pm | 3.20pm | Afternoon tea | |
| 3.20pm | 3.30pm | MC - energetic fun to re-engage | Interactive "wrap" on event so far. |
| 3.30pm | 4.30pm | Keynote Speaker (2) | What it takes to influence the outcome of any interaction to do with people! Lively presentation to movitvat guests as they close the day. |
| 4.30pm | 4.45pm | MC - Questions and closing synopsis | Facilitated closing synopsis of the days information. |
| | | | |
| 7pm | 11pm | Dinner event | 4 hour package including entertainment, styling and AV. |
| | | | |
| Day 3 - Full day / Depart | | | |
| 9.00am | 9.30am | MC - Magic memory | Keynote presentation by MC This workshop is presented by your keynote speaker (1). Provides cohesive tailored messaging and |
| 9.30am | 10.30am | Keynote speaker (2) - Workshop | This workshop is presented by your keynote speaker (1). Provides conesive tailored messaging and take-home' value for participants. Speaker tailored to client requirements |
| 10.30am | 10.50am | Morning tea | |
| 10.50am | 11.00am | MC to intro team building | |
| 11.00am | 1.00pm | Team Building Challenge | Professional team building company. Different options with tangible outcomes available, and will be tailored to client requirements. |
| 1.00pm | 2.00pm | Lunch | |
| 2.00pm | 2.30pm | Team building debrief | Observations and overview provided by professional team building company. |
| 2.30pm | 2.40pm | MC - Close | Final statement. We have learnt that extending the day past this time does not garauntee value for money as most participants will not heartily engage after this time. Information overload! |
| 2.40pm | 2.45pm | Company representative | Opportunity for inhouse representative to wrap the event. |
| 2.45pm | 3.00pm | Coffee / finished | Earlier finish on day 3 allows guests to travel home. Saving on a 3rd nights accommodation. |
| Stand-by option | | Interactive game show review | If you want to extend the day |